FLORIDA

PROJECT EXECUTIVE LEADERSHIP OPPORTUNITY

Build the market. Lead the team. Shape the future.

A senior operating role for a proven construction leader who wants meaningful authority, visible impact, and the opportunity to establish a durable Southeast platform, with Tampa serving as the operating hub.

MARKET	ROLE	IMPACT
Tampa, Florida	Project Executive	Southeast Growth + Delivery

CONFIDENTIAL LEADERSHIP PROFILE

Petrie Construction

This is more than a project assignment.

It is a platform-building role for an executive who can win trust, convert relationships into backlog, and deliver work with the discipline that earns repeat business.

THE MANDATE

Establish and scale a high-performing Southeast operation anchored in Tampa, Florida. Own executive client relationships, preconstruction strategy, operating performance, team development, and predictable project delivery.

THE OPPORTUNITY

Join at a point where your judgment, network, and leadership style will materially influence the market strategy, operating culture, and long-term value of the business.

What you will own

Tampa-led Southeast growth strategy, target-account planning, and executive-level business development across Florida.

Project portfolio performance, including safety, quality, schedule, cost, cash flow, and client satisfaction.

Preconstruction and pursuit leadership, from go/no-go discipline through interview strategy and contract alignment.

Recruiting, coaching, and retaining project leaders who can scale with the business.

Clear operating rhythms, risk visibility, and timely decisions across the Florida portfolio.

Local market credibility with owners, design partners, trade partners, and community stakeholders.

Your first 12 months

0-90 DAYS	Validate the market plan, deepen priority relationships, assess active pursuits and talent, and establish a disciplined operating cadence.
3-6 MONTHS	Advance qualified opportunities, strengthen local partnerships, shape the hiring roadmap, and create measurable portfolio visibility.
6-12 MONTHS	Convert strategic pursuits, build a trusted leadership bench, deliver early wins, and position the platform for repeatable growth.
SUCCESS LOOKS LIKE	A credible Tampa hub and Southeast presence, a healthy and selective pipeline, strong customer advocacy, and projects led with accountability.

Why accomplished leaders will take the call

REAL AUTHORITY	A seat close to the decisions, with room to shape strategy, talent, pursuits, and execution rather than inherit a narrow job description.
VISIBLE IMPACT	Your results will be evident in the people you develop, the clients you earn, the work you select, and the platform you build.
BUILDER MENTALITY	An environment for leaders who value direct communication, disciplined follow-through, practical problem solving, and personal accountability.
MARKET UPSIDE	Florida offers sustained demand across high-growth metros and sectors. The role is designed for thoughtful, relationship-led expansion rather than volume at any cost.
LONG-TERM FIT	The right executive should see a durable leadership runway, not a short-term relocation or a single-project assignment.

The profile

We are interested in leaders whose record shows both commercial strength and operating depth. The ideal candidate will bring:

- 15+ years of commercial construction or general contracting experience, including current or recent Project Executive-level responsibility.
- Executive responsibility for a meaningful construction portfolio, business unit, region, or market.
- A record of winning and delivering work through trusted customer and partner relationships.
- Command of preconstruction, contract risk, cost control, schedule recovery, and project governance.
- Working fluency with Microsoft Office, Microsoft Project, Bluebeam, and Procore for executive reporting and portfolio visibility.
- The ability to attract strong people and build a culture that keeps them.
- Tampa and Florida market knowledge, or a credible network across major Southeast metros.
- Executive presence without ego: decisive, transparent, steady, and willing to stay close to the work.

NOT A FIT FOR EVERYONE

This role rewards ownership, selectivity, and hands-on leadership. It is not designed for someone seeking a corporate title without market accountability.

A confidential conversation worth having

Top-tier executives rarely respond to generic job postings. This opportunity should begin with a direct conversation about the mandate, the market, and what you would need to build something exceptional.

Topics for the first conversation

The Tampa-led Southeast market thesis, priority sectors, and geographic expansion plan.

The authority, resources, and support attached to the role.

The existing opportunity pipeline and standards for project selection.

The leadership team you would inherit, recruit, and develop.

How success will be measured at 90 days, one year, and three years.

The compensation structure, long-term incentives, and relocation expectations.

Candidate value proposition

BUILD	LEAD	GROW
A Tampa-based Southeast platform with the backing to pursue the right work.	A team and portfolio with clear executive accountability.	A durable leadership path tied to the value you create.

READY TO EXPLORE THE MANDATE?

Contact: info@petrieconstruction.com

Confidential inquiries are welcomed.

PETRIE CONSTRUCTION

Build what matters.